2016 MEMBERSHIP OFFER EXPERIENCE THE OKANAGAN'S HIDDEN GEM!

THE BOARD OF DIRECTORS, MEMBERS AND STAFF CORDIALLY INVITE YOU TO BECOME THE NEWEST MEMBER OF SUMMERLAND GOLF & COUNTRY CLUB. LOCATED 8 MINUTES (5 KM) SOUTHWEST OF THE TOWN CENTRE OF SUMMERLAND IN A LOCALE APTLY NAMED PARADISE FLATS, THE NAME SAYS IT ALL! THIS CHAMPIONSHIP GOLF COURSE REALLY IS SITUATED IN A PRISTINE LOCATION. FREE OF



URBAN INFLUENCE, SUMMERLAND GOLF & COUNTRY CLUB, A SEMI-PRIVATE MEMBERS OWNED (NOT FOR PROFIT) GOLF CLUB, IS A GREAT PLACE TO ENJOY GOLF, AND WHILE THE GOLF COURSE OFFERS ITS' SHARE OF CHALLENGES, IT IS NONETHELESS ENJOYABLE FOR ALL LEVELS OF GOLFERS. THIS CLUB OFFERS THE BEST OF THE ENVIRONMENT AND THE WONDERFUL CAMARADERIE THE SPORT OF GOLF OFFERS.

Summerland Golf & Country Club has been a labour of love for several decades for this warm community of golf enthusiasts. The golf course has its roots as far back as 1927, when an informal and rudimentary 9 hole course existed right up until 1951. It wasn't until the late seventies that community leaders decided it was time for "Summerland Golf & Country Club" to be firmly established. Through the continued and dedicated efforts of many of the original members and many hours of volunteer work, the front nine was opened in the Spring of 1980, while the back nine opened in 1986.



VIEW FROM THE **1**ST **T**EE

THIS CHAMPIONSHIP GOLF COURSE OFFERS SIGNIFICANT DIVERSITY IN TERRAIN, FROM A RELATIVELY FLAT AND OPEN FRONT NINE WITH GENEROUS FAIRWAYS AND LARGE GREENS, TO A BACK NINE THAT WINDS THROUGH A GROVE OF PONDEROSA PINES, WITH NARROWER FAIRWAYS TO UNDULATING GREENS. THROUGHOUT THE COURSE THERE AS VIEWS OF OKANAGAN LAKE IN THE DISTANCE AND SEVERAL HOLES SKIRT TROUT CREEK CANYON. COURSE CONDITIONING IS A HIGH PRIORITY FOR THE CLUB'S BOARD OF DIRECTORS AND MEMBERS. FOR THIS REASON THE CLUB EMPLOYS EXPERIENCED INDUSTRY PROFESSIONALS TO MANAGE THE COURSE AND ENSURE QUALITY COURSE CONDITIONS AS WELL AS ANCILLARY FACILITIES AND SERVICES ARE PROVIDED TO MEMBERS AND THEIR GUESTS.

SUMMERLAND GOLF & COUNTRY CLUB IS A NOT FOR PROFIT SOCIETY (THE SUMMERLAND GOLF SOCIETY IS THE LEGAL NAME BUT OPERATES AS SUMMERLAND GOLF & COUNTRY CLUB), INCORPORATED UNDER THE SOCIETIES ACT OF BRITISH COLUMBIA. THE MEMBERS ANNUALLY ELECT THE BOARD OF DIRECTORS TO OVERSEE THE DIRECTION AND MANAGEMENT OF THE CLUB.

THE GOLF INDUSTRY HAS CHANGED QUITE DRAMATICALLY OVER THE PAST FEW YEARS, AND WHILE PROVIDING SIGNIFICANT CHALLENGES TO GOLF COURSE OPERATORS, THE CONSUMER IS BENEFITING FROM MORE CHOICES AND MORE



13TH FAIRWAY

AFFORDABLE OPTIONS. SUMMERLAND HAS ALSO FACED ITS SHARE OF CHALLENGES AND IS FOCUSED MORE THAN EVER ON REBUILDING ITS MEMBERSHIP BASE. MEMBERSHIP DOES HAVE ITS PRIVILEGES AND WE INVITE YOU TO REVIEW OUR MEMBERSHIP OPTIONS AND MOST IMPORTANTLY TO EXPERIENCE OUR GOLF COURSE AND SERVICES. THE BRITISH COLUMBIA GOLF ASSOCIATION CHOSE SUMMERLAND TO HOST THREE OF ITS PROVINCIAL CHAMPIONSHIPS IN THE CHAMPIONSHIPS IN THE LAST FIVE YEARS, A TESTAMENT TO THE QUALITY OF THE LAYOUT AND CONDITIONING OF THE GOLF COURSE.

THE CLUB OFFERS A VARIETY OF PROGRAMS THAT PROVIDE AMPLE OPPORTUNITY TO ENGAGE IN FRIENDLY COMPETITION WITH THE PRIMARY GOAL BEING TO PROMOTE CAMARADERIE AMONGST THE MEMBERSHIP.

WHY BE A MEMBER

THIS IS A QUESTION OFTEN ASKED, AND IT COMES DOWN TO THE WANTS AND NEEDS OF A GOLFER. FIRSTLY, IF YOU ARE A FREQUENT GOLFER, MEMBERSHIP OFFERS THE MOST AFFORDABLE METHOD TO PLAY FREQUENT GOLF. IN ORDER FOR MEMBERSHIP TO OFFER VALUE TO A GOLF ENTHUSIAST, YOU NEED TO LIKELY PLAY IN THE ORDER OF TWO ROUNDS PER WEEK. HOWEVER THE VALUE PROPOSITION IS JUST ONE ASPECT. SOME OF THE OTHER BENEFITS INCLUDE:

- ADVANCE AND ONLINE TEE TIME BOOKING PRIVILEGES
- AN ARRAY OF PROGRAMS (FUN LEAGUE, LADIES DAY, MEN'S NIGHT, SENIOR'S LEAGUE) AS WELL AS NUMEROUS SPECIAL EVENTS
- PRACTICE RANGE AND GOLF SHOP EQUIPMENT AND APPAREL DISCOUNTS
- GOLF CANADA MEMBERSHIP INCLUDING SCORE HANDICAPPING SERVICE
- DISCOUNT ON GREEN FEES FOR YOUR GUESTS
- PREFERRED RATES AT OTHER OKANAGAN GOLF COURSES (EQUIVALENT TO ABOUT A 20% DISCOUNT), AND AN ESPECIALLY GOOD RATE FOR PLAY AFTER 12 NOON AT PENTICTON, NK'MP, FAIRVIEW MOUNTAIN AND OSOYOOS GOLF COURSES.
- OTHER SERVICES AVAILABLE INCLUDE CLUB STORAGE, LOCKER RENTAL, AND DISCOUNTS ON BULK ROUNDS OF POWER CART RENTALS OR PULL CART RENTALS
- THE CLUB IS PLEASED TO PROVIDE NEW FLEET OF 72 EZGO ELECTRIC POWER CARTS, COMPLETE WITH COOLERS AND RAIN COVERS; AS WELL AS NEW THREE WHEEL PUSH CARTS.
- CPGA GOLF IMPROVEMENT CLINICS AS WELL AS PRIVATE LESSONS SO THAT YOU CAN ENJOY YOUR GOLF GAME TO THE FULLEST
- VOTING PRIVILEGES AT THE CLUB'S ANNUAL GENERAL MEETING (LIMITED TO REGULAR ADULT MEMBERS).

GROWING THE GAME

SUMMERLAND GOLF & COUNTRY CLUB IS DEDICATED TO GROWING THE GAME OF GOLF, AND HAS REFLECTED THAT IN OFFERING SNAG (START NEW AT GOLF) MEMBERSHIP OPTIONS, OUR FREE JUNIOR MEMBERSHIP PLUS OUR AFFORDABLE INTERMEDIATE MEMBERSHIP FOR YOUNG ADULTS.

Our professional staff is also dedicated to helping new golfers and golf enthusiasts in learning/improving the game. The Club offers a number of adult learn to play clinics during the year as well a full array of clinics as well as private, semi-private and lessons.

Summerland's **Junior Program** is among the best available, and was awarded "Junior Leader of the Year" by the British Columbia Professional Golfers' Association in 2013. The program offers a Monday coaching session from 4:00 to 5:00 p.m. then 9 holes of golf. The program, for the first time, will offer **free membership** to Junior aged children **provided they complete Summerland's Junior Orientation Program which includes learning the fundamentals of golf, course etiquette AND COMMITTING TO SOME VOLUNTEER HOURS IN AND AROUND THE GOLF COURSE.**

MEMBERSHIP CATEGORIES

In order to make golf as appealing to as many types of golfers as possible, Summerland Golf & Country Club is pleased to offer quite an array of membership opportunities including the following:

- ADULT FULL PLAY
- CORPORATE I, II, III
- LIMITED PLAY (AFTER 1:30 P.M.)
- NINE HOLE MEMBERSHIP
- INTERMEDIATE I (19-24 YEARS)
- INTERMEDIATE II (25 30 YEARS)
- Non-Resident
- SNAG (START NEW AT GOLF)
- JUNIOR-JUNIOR (9 11 YEARS)
- JUNIOR (12 18 YEARS)

THERE IS ALSO A SPECIAL LEAVE (LIMITED PLAY) AND MEDICAL CATEGORY, PROVIDING DUES RELIEF IF YOU ARE UNABLE TO PLAY DUE TO A MEDICAL CONDITION OR YOUR SITUATION PRECLUDES FROM BEING AN ACTIVE MEMBER.

ADULT MEMBERSHIP - \$1,825 + \$91.25 G.S.T. = \$1,916.25

This category is designed for the frequent golfer and Adult Members are full voting members of the Summerland Golf Society. Golfers aged 31 and older will enjoy unlimited golf in return for payment of the annual membership fee. For a limited time, in order to promote membership, the Board of Directors have suspended the need to pay an Initiation Fee, so this is an ideal opportunity to become a member of one the Okanagan's most enjoyable golf and country clubs. Payments for membership made by December $31^{\rm st}$, 2015 will receive a \$50 discount. There is a further \$36 discount for paying by other than credit card (Debit Card, Online Bank Transfer, Cheque or Cash). There is also a monthly payment plan available which includes a 5% administration fee.

CORPORATE MEMBERSHIP: \$1,075 TO \$2250 (20, 35 AND 50 ROUNDS)

FOR SOME TIME, GOLF HAS BEEN RECOGNIZED AS A TOOL TO FOSTER AND NURTURE CLIENT RELATIONSHIPS. IT HAS BEEN SAID THAT SOME THE BEST AND BIGGEST DEALS WERE CLOSED ON THE GOLF COURSE! SUMMERLAND IS PLEASED TO OFFER CORPORATE MEMBERSHIP AT A VARIETY OF LEVELS IN ORDER TO MEET YOUR NEEDS. CHOOSE FROM THE 20, 35 OR 50 ROUND PACKAGE, THE LARGER PACKAGE YOU PURCHASE THE LOWER THE PRICE PER ROUND. THE 35 AND 50 ROUND PACKAGES ALSO CARRY SOME MARKETING BENEFITS AS WELL. THE FLEXIBILITY OF BEING ISSUED PASSES FOR THE ROUNDS OF GOLF, GIVES THE BUSINESS ENTITY THE OPPORTUNITY OF EITHER HOSTING GUESTS, UTILIZING THE PASSES FOR MANAGEMENT OR STAFF, OR PROVIDING THEM AS GIFTS OR INCENTIVES TO EXISTING OR POTENTIAL CUSTOMERS. FOR MORE INFORMATION SEE OUR CORPORATE MEMBERSHIP BROCHURE.

INTERMEDIATE I and II; INTERMEDIATE I: \$475 + \$23.75 G.S.T = \$498.75 INTERMEDIATE II: \$875 + \$43.75 G.S.T. = \$918.75

Summerland appreciates that golf can be an expensive sport, especially when young adults are trying to get established, whether it be still attending school, establishing a career, raising a family or any combination of the above. As a result, in order to show our Club's commitment to community we are

PLEASED TO OFFER THESE GRADUATING DUES CATEGORIES TO OUR YOUNG PEOPLE. THESE YOUNG PEOPLE WILL ESSENTIALLY ENJOY FULL MEMBERSHIP PRIVILEGES IN EXCHANGE FOR MEMBERSHIP DUES THAT ARE ABOUT $\frac{1}{4}$ AND $\frac{1}{2}$ RESPECTIVELY OF THE ADULT DUES CATEGORY. WE LOOK FORWARD TO A LONG ASSOCIATION WITH THESE YOUNG PEOPLE AND TO THEM BECOMING CONTRIBUTING ADULT MEMBERS IN THE FUTURE. A PAYMENT PLAN IS AVAILABLE, AS WELL AS DISCOUNTS FOR PAYING DUES OTHER THAN CREDIT CARD (\$20 DISCOUNT) FOR THE INTERMEDIATE II CATEGORY ONLY.

LIMITED PLAY MEMBERSHIP: \$1,095 +\$54.75 G.S.T. = \$1149.75

This category includes unlimited play, however limited to play after 1:30 p.m. Should a Limited Play Member wish to tee off earlier, there is a \$10 upgrade fee per round to tee off From Noon to 1:30 p.m., and a \$25 upgrade fee to tee off from opening to 12 noon.

NINE HOLE MEMBERSHIP: \$1,095 + \$54.75 G.S.T. = \$1149.75

As the name suggests this category is suited to those members who, for their own reasons wish to only play nine holes. Nine Hole Members are welcome to play an unlimited number of rounds, but no more than nine holes on any day of play. Nine Hole Members are welcome to play 18 Holes upon payment of an additional \$25 per round.

SNAG MEMBERSHIP: \$735 + \$36.75 G.S.T. = \$771.75

THIS MEMBERSHIP IS BEST SUITED TO THOSE WHO MAY BE NEW TO GOLF; WHO ARE OTHERWISE BUSY AND THE LIMITED PLAY TIMES SUIT THEIR PERSONAL SCHEDULE, OR FOR THOSE WHO ARE ON A LIMITED BUDGET AND RECOGNIZE THE VALUE THAT THIS MEMBERSHIP OFFERS IN KEEPING WITH THE LIMITS ON TEE OFF TIME. TEE OFF IS LIMITED TO THE FOLLOWING:

- During the shoulder season (March May, September Close): Tee off after 2:00 p.m.
- During Prime time (June through August): Tee off After 3:00 p.m.
- Should a SNAG Member wish to tee off earlier, there is a \$10 upgrade fee per round to tee off after 12 Noon, and a \$25 upgrade fee to tee off from opening to 12 noon

Non-Resident Membership: \$428.57 + \$21.43 G.S.T. = \$450.00

This membership category is well suited to those members who have either previously been Regular Adult Members and who have relocated. They wish to keep their membership with the view that either they may return or at least visit frequently enough to use the 10 complimentary green fee passes they are provided with. It is also suited to those members who may currently live elsewhere but plan to relocate to the Okanagan in the near future.

SPECIAL LEAVE MEMBERSHIP: \$571.43 + \$28.57 G.S.T. = \$600.00

Special Leave Membership is a category of membership suited to those members who, for a variety of their own personal reasons will not be able to utilize a full membership but still wish to retain their relationship with the Club. In return for payment of the annual fee they receive 12 complimentary green fee passes.

MEDICAL LEAVE: \$414.29 + \$20.71 G.S.T. = \$435.00

The Medical Leave Membership category is reserved for those members who are not able to utilize their Regular Adult Membership due to medical reasons. A doctor's note is required to verify this status. Medical Leave members receive 10 complimentary green fee passes in return for payment of their annual dues.

OTHER SERVICES

CLUB STORAGE & CLEANING, INCLUDES COMPLIMENTARY THREE WHEEL PUSH CART USE):

ADULT: \$135.00 ADULT WITH THREE WHEEL CART: \$160.00

JUNIOR: \$75.00

POWER CART RENTAL; DISCOUNTS ARE OFFERED TO MEMBERS FOR PURCHASE OF BULK ROUND RENTALS. THE MORE YOU PURCHASE THE LARGER THE DISCOUNT. PURCHASE IN 10 ROUND INCREMENTS UP TO 60 ROUNDS.

POWER CART PARTNER: Another option to members is to join the Club's Power Cart Partner Program. This option was introduced in 2008 when the Club grandfathered personal cart ownership. Upon payment of a \$2500 plus G.S.T Fee plus the annual Power Cart Partner Fee (\$2,500 can be paid over 3 years at \$833.33 per year), the member and up to one other member (a twosome), is permitted unlimited use of one of the Club's electric power carts, as long as you are a member. The Member enjoys 8 years of equity, and if a member leaves prior to 8 years they will receive a pro rata refund of the initial \$2,500 paid. Review the contract available for Power Cart Partners for full details.

PRACTICE RANGE FACILITY:

IN 2008 SUMMERLAND GOLF & COUNTRY CLUB COMPLETED A SIGNIFICANT RENOVATION INCLUDING THE CONSTRUCTION OF A TOP QUALITY PRACTICE RANGE. THE RANGE IS OVER 300 YARDS IN LENGTH AND FEATURES A LARGE GRASS TEE AREA. THE FACILITY IS COMPLETED BY A PRACTICE CHIPPING GREEN WITH PRACTICE BUNKERS.

SMALL BUCKET: 35 BALLS: \$6.00 MEDIUM BUCKET: 70 BALLS: \$8.00 LARGE BUCKET: 105 BALLS: \$10.00

ANNUAL RATES FOR MEMBERS & NON-MEMBERS ARE AVAILABLE.

Summerland Golf & Country Club realizes that all golfers have choices. Should you choose Summerland Golf & Country Club it will be our pleasure to welcome you and serve you!



We look forward to welcoming you as our newest member!