## The Summerland Golf Society Highlights of July 26, 2021 Board of Directors Meeting

- New provincial regulations are in place. Masks are now optional. Some staff, members and guests are still choosing to wear them. The plexiglass barriers in the restaurant and pro shop are still in place. Hand sanitizer and signage remain to remind golfers and guests to wash their hands and keep their social distance. Cases are on the rise in the interior with increased tourism and travel.
- Revenues Revenue totaled \$288,000. Favorable budget variance of \$52,000, Membership sales of \$16,000, green fee revenue of \$111,000. Strong pro shop sales and rentals continued into July. Expenses of \$210,000, a favorable variance of \$5,000 to budget for the month of June.
- The numbers presented for July continue to be strong. It is hoped that environmental conditions, including above normal heat and smoky conditions from nearby forest fires will not affect the course's operations as we look towards the end of summer and into the fall.
- The tee sheet continues to be well-managed, protecting member bookings while allowing green fee times to be booked as well. Sales in the pro shop remain strong and members are generally happy with their experience with staff.
- Food and Beverage operations continue to be challenged with staffing levels. This is an ongoing issue being dealt with by businesses in many sectors in the interior and throughout the province. Hiring for food and beverage staff is on-going. The club has managed to maintain staffing levels and provide service to members and guests in the clubhouse, with on-course cart service being provided as well, when staffing levels allow. With several younger staff members planning to return to school in the fall, staff retention will continue to be an issue. Food and beverage numbers were \$12,000 above budgeted numbers for June.
- With unprecedented heat and drought conditions in the Okanagan at the end of June and into the early part of July, the District of Summerland severely restricted our water usage 42% of our normal for a 10+ day window. The course is showing signs of heat-related damage in many areas, several of them that Patrick and his crew had already worked hard to re-establish after the late winter cold spell that was experienced prior to the beginning of the season. Many of the affected areas of the course would normally suffer damage during normal conditions with regular watering due to poor soil conditions. Plans are underway to seed, fertilize and possibly re-sod many of these areas when cooler temperatures arrive.
- Construction of the new putting green by the practice facility is underway.